# AUSTRALIANWOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive Sunshine West Vic 3020 Australia

Tel: 03 9311 0103 Fax: 03 9311 0138







Email: awis@woolindustries.org Web: www.woolindustries.org ABN: 30 454 304 967 Reg No: A0041776E

#### AWIS WOOL MARKET REV

### Week Ending 30 April 2021 (Week 44)

The AWEX EMI finished 30¢ higher (+2.3%) in Australian currency and 34¢ higher (+3.4%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 44.

47,446 bales were on offer nationally, compared with 40,402 bales last sale. 6.4% of the offering was passed in after 6.1% of the potential offering was withdrawn prior to sale. 44,396 bales were sold.

AWEX reports that the value of the wool sold was \$68.7 million (\$1,547 per bale), taking the season total to \$1.681 billion (\$1,375 per bale). The number of bales sold at auction this season is now 15.8% greater than in 2019/20.

|          | Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 44) |           |         |                              |          |             |           |            |            |
|----------|---|-----------|---------|------------------------------|----------|-------------|-----------|------------|------------|
| Centre   | Last Sale   |           | Day-to  | Day-to-Day Changes (Week 44) |          |             | Closing   | Sale-to-Sa | le Changes |
|          | Week  | Indicator | Tuesday | Wednesday                    | Thursday | Change      | Indicator | US ¢       | Euro ¢     |
| Eastern  | 43  | 1312      | +4      | +19                          | +7       | +30 (+2.3%) | 1342      | +34        | +21        |
| Northern | 43  | 1398      | -1      | +24                          | No Sale  | +23 (+1.6%) | 1421      | +29        | +17        |
| Southern | 43  | 1258      | +8      | +14                          | +12      | +34 (+2.7%) | 1292      | +36        | +23        |
| Western  | 43  | 1329      | No Sale | +32                          | +14      | +46 (+3.5%) | 1375      | +47        | +31        |

It was another good week, when there were rises across all micron ranges and the EMI reached its highest level for the season in both Australian currency (1342¢) and in US currency (1046 US¢). The pattern across the micron ranges was similar to previous weeks in April, when the greatest gains were again at the fine end. The continuation of this pattern lead to a differential of 1238¢ between 16.5 and 22 AWEX Micron Price Guides in the South.

Crossbreds did not do as well as the Merinos. They recorded a mixture of small rises and small falls.

The US Exchange Rate finished 0.81¢ (1.0%) higher to close at 77.96¢ on Thursday.

In the usual pattern, buyers for China were dominant, with support from buyers for Europe and India.

In other countries, the South African Cape Wools Indicator was up by 3.7% since last week against a 0.4% depreciation of the Rand against the US Dollar and a 0.9% depreciation against the Euro.

Looking ahead, offerings for the coming three sales are expected to range from 32,770 bales to 48,245 bales. The expected offering is again over 70% greater than in the same period last year when the average weekly offering was down to 23,870 bales. The forecast progressive difference to Week 47 is +11.3%.

| 1 2                      |                |               |               |                  |    |                  |
|--------------------------|----------------|---------------|---------------|------------------|----|------------------|
| Differences in AWEX MPGs | 18.5 and 22.0  | 18.0 and 22.0 | 17.5 and 22.0 | 17.0 and 22.0    |    | 16.5 and 22.0    |
| North                    | No 22.0μ MPG   | No 22.0μ MPG  | No 22.0μ MPG  | Νο 22.0μ Μ       | PG | No 22.0μ MPG     |
| South                    | 553¢           | 718¢          | 895¢          | 1072¢            |    | 1238¢            |
| Market Indicator         |                | Changes From  |               |                  |    |                  |
|                          | Four Sales Ago | Start of      | W             | eek 44           |    | eason Average to |
|                          | Week 39        | the Season    | ı La          | Last Year        |    | eek 44 Last Year |
| Eastern Market Indicator | +57 (+4.4%)    | +217 (+19.3   | %) +117       | (+9.6%)          |    | -353 (-23.4%)    |
| Western Market Indicator | +29 (+2.2%)    | +181 (+15.2   | %) +65        | +65 (+5.0%) -402 |    | -402 (-25.0%)    |

|                |              | Sa     | ale-to-Sale | Changes in | Average A | WEX Meri | no Micron | Price Guide | s (MPGs) |       |      |      |
|----------------|--------------|--------|-------------|------------|-----------|----------|-----------|-------------|----------|-------|------|------|
| Micron         | 16.5         | 17.0   | 17.5        | 18.0       | 18.5      | 19.0     | 19.5      | 20.0        | 21.0     | 22.0  | 23.0 | 24.0 |
| Since Last Sa  | ale          |        |             |            |           |          |           |             |          |       |      |      |
| Change ¢       | +88          | +42    | +33         | +35        | +42       | +62      | +43       | +53         | +61      | +54   |      |      |
| Change %       | +3.7%        | +1.9%  | +1.6%       | +1.8%      | +2.4%     | +3.9%    | +2.9%     | +4.0%       | +4.9%    | +4.6% |      |      |
| Since Start of | f the Seasor | 1      |             | •          |           |          |           |             |          |       |      |      |
| Change ¢       | +775         | +691   | +610        | +531       | +451      | +367     | +256      | +139        | +85      |       |      |      |
| Change %       | +45.2%       | +42.7% | +39.9%      | +37.4%     | +33.7%    | +28.7%   | +20.5%    | +11.3%      | +7.0%    |       |      |      |
| Since Same V   | Week Last    | Year   |             |            |           |          |           |             |          |       |      |      |
| Change ¢       | +697         | +615   | +552        | +432       | +336      | +225     | +113      | -3          | -69      | -131  |      |      |
| Change %       | +38.9%       | +36.3% | +34.8%      | +28.4%     | +23.1%    | +15.8%   | +8.1%     | -0.2%       | -5.0%    | -9.6% |      |      |

| Sale           | Sale-to-Sale Changes in Other Average AWEX Price Guides |       |        |        |       |        |  |
|----------------|---|-------|--------|--------|-------|--------|--|
| Micron         | 25.0  | 26.0  | 28.0   | 30.0   | 32.0  | MC     |  |
| Since Last Sa  | le  |       |        |        |       |        |  |
| Change ¢       |   | -1    | -8     | +5     | +5    | +8     |  |
| Change %       |   | -0.1% | -1.5%  | +1.2%  | +1.8% | +0.9%  |  |
| Since Start of | the Seaso   | on    |        |        |       |        |  |
| Change ¢       |   | -42   | -53    | -51    | +10   | +91    |  |
| Change %       |   | -5.0% | -9.3%  | -10.9% | +3.7% | +11.0% |  |
| Since Same V   | Veek Last   | Year  |        |        |       |        |  |
| Change ¢       |   | -52   | -151   | -68    | +7    | +70    |  |
| Change %       |   | -6.1% | -22.7% | -14.1% | +2.6% | +8.3%  |  |

MC Average Merino Cardings Price Guide

## AWIS WOOL MARKET REVIEW

## Week Ending 30 April 2021 (Week 44)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the February ABS export data.

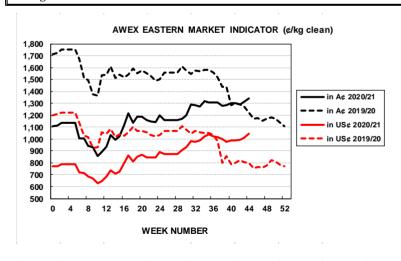
| Details of | Details of this Week's Offering and the Comparison with the Previous Sale's Offering |          |  |      |       |        |  |  |  |
|------------|--|----------|--|------|-------|--------|--|--|--|
| Centre     | Last Sale  |          | This Sale  |      |       |        |  |  |  |
|            | Offering   | Offering | Offering Passed-In Withdrawn Re-Bales Before Sale Offered Sold |      |       |        |  |  |  |
| North      | 9,692  | 12,017   | 6.3%   | 5.4% | 9.6%  | 11,256 |  |  |  |
| South      | 21,013   | 25,073   | 6.5%   | 6.2% | 9.3%  | 23,448 |  |  |  |
| West       | 9,697  | 10,356   | 6.4%   | 6.5% | 12.6% | 9,692  |  |  |  |
| Australia  | 40,402   | 47,446   | 6.4%   | 6.1% | 10.1% | 44,396 |  |  |  |

| Progressive Changes from Last Year |                               |        |  |  |  |  |
|------------------------------------|-------------------------------|--------|--|--|--|--|
| All B                              | 1 <sup>st</sup> Time<br>Bales |        |  |  |  |  |
| Bales                              | %                             | %      |  |  |  |  |
| +37,514                            | +11.1%                        | +13.3% |  |  |  |  |
| +60,760                            | +9.1%                         | +11.3% |  |  |  |  |
| +5,194                             | +1.9%                         | +5.7%  |  |  |  |  |
| +103,468                           | +8.1%                         | +10.7% |  |  |  |  |

|             | Next Sale Offerings and Year-on-Year Differences |         |         |             |  |  |
|-------------|--|---------|---------|-------------|--|--|
| Centre      | Week 45  | Week 46 | Week 47 | Differences |  |  |
| North       | 14,082   | 10,980  | 9,360   | +92.2%      |  |  |
| South       | 24,910   | 21,925  | 17,780  | +67.9%      |  |  |
| West        | 9,253  | 5,750   | 5,630   | +53.7%      |  |  |
| New Zealand |  |         |         |             |  |  |
| Australia   | 48,245   | 38,655  | 32,770  | 119,670     |  |  |
| Differences | +90.4%   | +65.4%  | +55.3%  | +71.4%      |  |  |

| Exchange Rates | Last  |       | Day-to-Day Changes |       |       | Sale-to-Sale | Closing       | Season Mi | n & Max |       |
|----------------|-------|-------|--------------------|-------|-------|--------------|---------------|-----------|---------|-------|
| (Reserve Bank) | Sale  | Fri   | Mon                | Tues  | Wed   | Thur         | Change        | Value     | Min     | Max   |
| United States  | 77.15 | +0.18 | +0.38              | +0.28 | -0.54 | +0.51        | +0.81 (+1.0%) | 77.96     | 69.24   | 79.70 |
| Euro           | 64.12 | +0.16 | -0.09              | +0.39 | -0.42 | +0.08        | +0.12 (+0.2%) | 64.24     | 59.77   | 65.45 |

| Country              | % Share of Australia | a's Wool Exports by Weigh | nt of Wool Shipped | Year-on-Year     | r % Change |  |
|----------------------|----------------------|---------------------------|--------------------|------------------|------------|--|
|                      | February             | July to February          | July to February   | July to February |            |  |
|                      | 2021                 | 2020/21                   | 2019/20            | By Weight        | By Value   |  |
| China                | 88.5%                | 87.2%                     | 76.3%              | +19.7%           | -8.7%      |  |
| Czech Republic       | 2.8%                 | 3.6%                      | 3.9%               | -3.8%            | -43.9%     |  |
| India                | 2.4%                 | 3.2%                      | 6.4%               | -47.6%           | -62.4%     |  |
| Italy                | 2.3%                 | 2.0%                      | 5.3%               | -60.8%           | -69.3%     |  |
| Korea                | 1.5%                 | 1.7%                      | 2.1%               | -13.3%           | -31.2%     |  |
| Thailand             | 0.3%                 | 0.4%                      | 1.0%               | -50.6%           | -54.8%     |  |
| Germany              | 0.6%                 | 0.4%                      | 0.4%               | -6.3%            | -20.2%     |  |
| Egypt                | 0.2%                 | 0.3%                      | 1.2%               | -77.3%           | -85.5%     |  |
| Change all Countries |                      |                           |                    | +4.8%            | -22.6%     |  |



| AVERAG    |      |    |
|-----------|------|----|
| This Year | 1157 | F  |
| Last Year | 1448 | No |
| 2018/19   | 1939 | So |
| 2017/18   | 1739 | W  |
| 2016/17   | 1408 |    |

| SEAS                  | SEASON AVERAGES |      |  |  |  |  |  |  |
|-----------------------|-----------------|------|--|--|--|--|--|--|
| Region                | This Year       | Diff |  |  |  |  |  |  |
| North                 | 1218            | -263 |  |  |  |  |  |  |
| South                 | 1118            | -307 |  |  |  |  |  |  |
| West                  | 1206            | -348 |  |  |  |  |  |  |
|                       |                 |      |  |  |  |  |  |  |
| COMPARED WITH WKS 1/2 |                 |      |  |  |  |  |  |  |

1421

1292

1375

+254

+194

+181

Region This Week

| THIS YEAR'S EMI |  |  |  |  |  |  |
|-----------------|--|--|--|--|--|--|
| 1342            |  |  |  |  |  |  |
| 1116            |  |  |  |  |  |  |
| 858             |  |  |  |  |  |  |
| 1342            |  |  |  |  |  |  |
|                 |  |  |  |  |  |  |

|             |           | REGION BALES        |         |        |
|-------------|-----------|---------------------|---------|--------|
| S OFFERED   |           | This Sale:          |         |        |
| r           | 1,385,484 | North               | 12,017  |        |
| r           | 1,282,016 | South               | 25,073  |        |
| е           | +103,468  | West                | 10,356  |        |
|             | +8.1%     | Progressive Totals: |         | Diff   |
| FERED BALES |           | North               | 376,190 | +11.1% |
| Φ           | +10.7%    | South               | 727,984 | +9.1%  |
| ring        | 91.3%     | West                | 281,310 | +1.9%  |

North

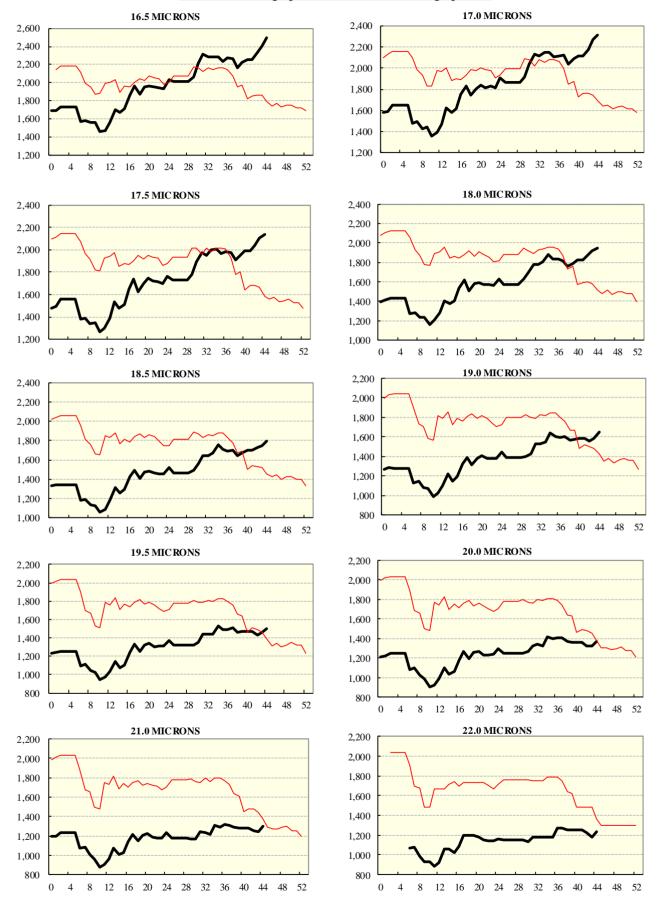
South

West

|               |           | INLO    |
|---------------|-----------|---------|
| BALES O       | This Sal  |         |
| This Year     | 1,385,484 | North   |
| Last Year     | 1,282,016 | South   |
| Difference    | +103,468  | West    |
| % Diff        | +8.1%     | Progres |
| FIRST OFFEI   | North     |         |
| Difference    | +10.7%    | South   |
| % of Offering | 91 3%     | \//est  |

### **AVERAGE AWEX MICRON PRICE GUIDES**

2020/21 (black graph line) and 2019/20 (red graph line)



### **AVERAGE AWEX MICRON PRICE GUIDES**

2020/21 (black graph line) and 2019/20 (red graph line)

