AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive Sunshine West Vic 3020 Australia

Tel: 03 9311 0103 Fax: 03 9311 0138







Email: awis@woolindustries.org Web: www.woolindustries.org ABN: 30 454 304 967 Reg No: A0041776E

AWIS WOOL MARKET REVIEW

Week Ending 17 February 2017 (Week 33)

The AWEX EMI finished 3ϕ higher (+0.2%) in Australian currency and 15ϕ higher (+1.4%) in US currency at sales in Sydney, Melbourne and Fremantle this week. The season average is now 1342ϕ compared with 1347ϕ at Week 33 last year. 44,938 bales were on offer nationally, compared with 44,484 bales last sale. 7.6% of the offering was passed in, including 6.7% of the Merino Fleece and Skirtings and 12.5% of the crossbred wool.

AWEX reports that the value of the wool sold was \$69.8 million (\$1,681 per bale).

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 33)									
Centre	La	st Sale	Day-to-Day Changes (Week 33)			Sale-to-Sale	Closing	Sale-to-Sa	le Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢	
Eastern	32	1437	+1	-1	+3	+3 (+0.2%)	1440	+15	+21	
Northern	32	1518	No Sale	-3	+6	+3 (+0.2%)	1521	+16	+22	
Southern	32	1385	+1	0	+2	+3 (+0.2%)	1388	+15	+21	
Western	32	1472	No Sale	-3	-1	-4 (-0.3%)	1468	+10	+17	

The general thrust of the market was again led by the Merino Superfine types. But, it was a steadier market, with smaller gains up to 18.5 microns and falls among the medium and broader Merinos.

The difference in price movements in the Merinos took the premium between the average AWEX MPGs for 16.5 microns and 22 microns to 728¢ in the North and 714¢ in the South. This was the first time the 700¢ difference had been achieved since June 2011, when the difference exceeded 1100¢ in some weeks.

Merino skirtings were a little mixed, but finished strongly, while oddments had another good week, with the average AWEX Merino Cardings Price Guide closing at the new record level of 1180¢.

It was another better week for crossbreds with rises in all their average MPGs.

The US Exchange Rate finished 0.88ϕ (1.2%) higher to close at 77.13ϕ on Thursday, the highest value since April last year. Financial analysts are bit mixed in explaining the reasons for the rise, but appear to associate it mostly with good recent economic data and rising commodity prices.

Buyers for China were dominant, with support from buyers for Europe and India.

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Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	538¢	632¢	681¢	713¢	728¢
South	499¢	593¢	656¢	683¢	714¢

Market Indicator	Changes From								
	Four Sales Ago Week 29	Start of the Season	Week 33 Last Year	Season Average to Week 33 Last Year					
Eastern Market Indicator	+6 (+0.4%)	+124 (+9.4%)	+156 (+12.1%)	+95 (+7.6%)					
Western Market Indicator	-8 (-0.5%)	+49 (+3.5%)	+112 (+8.3%)	+119 (+9.2%)					

		Sale	e-to-Sale C	hanges in A	Average A'	WEX Meri	no Micron	Price Guio	des (MPGs	()		
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last S	ale											
Change ¢	+16	+13	+9	+18	+3	-3	-5	-17	-7	-7	-2	
Change %	+0.8%	+0.6%	+0.4%	+0.9%	+0.2%	-0.2%	-0.3%	-1.1%	-0.5%	-0.5%	-0.1%	
Since Start o	of the Seaso	n				-						
Change ¢	+515	+503	+481	+441	+364	+260	+158	+44	-51	-87	-104	
Change %	+32.6%	+32.0%	+30.8%	+28.5%	+23.9%	+17.2%	+10.5%	+3.0%	-3.4%	-6.0%	-7.2%	
Since Same	Week Last	Year				-						
Change ¢	+519	+507	+494	+459	+405	+324	+244	+133	+34	-13	-20	
Change %	+32.9%	+32.4%	+31.9%	+30.0%	+27.3%	+22.4%	+17.3%	+9.5%	+2.4%	-0.9%	-1.5%	

Sale-to-Sale Changes in Other Average AWEX Price Guides								
Micron	25.0	26.0	28.0	30.0	32.0	MC [#]		
Since Last Sa	Since Last Sale							
Change ¢	+4	+9	+18	+9	+14	+11		
Change %	+0.4%	+1.0%	+2.7%	+1.7%	+3.5%	+0.9%		
Since Start o	f the Seaso)n			•			
Change ¢	-155	-179	-70	-102	-114	+94		
Change %	-12.9%	-16.3%	-9.3%	-15.9%	-21.8%	+8.7%		
Since Same V	Week Last	Year			•			
Change ¢	-20	-49	-150	-202	-230	+85		
Change %	-1.9%	-5.1%	-18.0%	-27.3%	-36.0%	+7.8%		

[#] Average Merino Cardings Price Guide

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AWIS WOOL MARKET REVIEW

Week Ending 17 February 2017 (Week 33)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the December ABS export data.

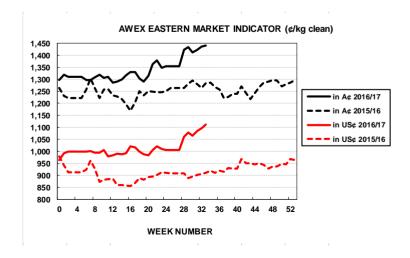
Details of this Week's Offering and the Comparison with the Previous Sale's Offering												
Centre	Last Sale		This Sale									
	Offering	Offering	Offering Passed-In Withdrawn Re-Bales Before Sale Offered Sold									
North	13,045	11,090	4.5%	4.1%	5.0%	10,589						
South	21,399	21,803	6.0%	3.0%	6.4%	20,502						
West	10,040	12,045	12,045 13.5% 3.2% 7.3% 10,423									
Australia	44,484	44,938	7.6%	3.3%	6.3%	41,514						

Actual and % Changes in the Progressive Offerings from Last Year						
+23,622	+7.5%					
+18,373	+3.3%					
+22,781 +10.2%						
+64.776	+5.9%					

Next Sale Offerings and Year-on-Year Differences								
Centre Week 34 Week 35 Week 36 Differe								
North	12,020	11,475	10,350	-4.2%				
South	25,943	20,293	23,350	+12.5%				
West	8,959	9,150	9,250	-10.3%				
New Zealand								
Australia	48,204	40,918	42,950	+3.5%				
Differences	+18.0%	-12.8%	+7.8%					

Exchange Rates	Last		Day-to-Day Changes				Sale-to-Sale	Closing	Season M	in & Max
(Reserve Bank)	Sale	Fri	Fri Mon Tues Wed Thur		Change	Value	Min	Max		
United States	76.25	+0.20	+0.20	+0.13	-0.07	+0.42	+0.88 (+1.2%)	77.13	73.75	77.13
Euro	71.34	+0.36	+0.46	+0.20	+0.17	+0.13	+1.32 (+1.9%)	72.66	66.40	72.66

Country	% Share of Austra	ght of Wool Shipped	Year-on-Yea	r % Change		
	December	July to December	July to December	July to December		
	2016	This Season	Last Season	By Weight	By Value	
China	76.6%	77.6%	73.3%	+13.5%	+19.2%	
India	5.0%	6.7%	8.0%	-11.9%	-4.2%	
Italy	6.0%	5.0%	5.7%	-5.7%	+2.7%	
Czech Republic	6.4%	4.9%	5.2%	+1.1%	+4.0%	
Malaysia	1.1%	0.9%	1.6%	-38.5%	-44.6%	
Korea	1.6%	1.4%	1.7%	-7.3%	-10.7%	
Taiwan	0.7%	0.8%	0.9%	-7.4%	-2.2%	
Egypt	1.2%	1.0%	1.2%	-11.9%	-1.7%	
Change all Countries				+7.2%	+11.6%	



AVERAGE EMI						
1342						
1254						
1102						
1070						
2013/14 1070 2012/13 1035						

		COMPA	RED WITH \	NKS 1/2
THIS YEAR'S EMI		Region	This Week	Diff
This Week	1440	North	1521	+184
First Week	1320	South	1388	+87
Low (23/09)	1287	West	1468	+49
High (17/02)	1440			

Region

North

South

West

BALES OFFERED		
This Year	1,162,077	
Last Year	1,097,301	
Difference	+64,776	
% Diff	+5.9%	
FIRST OFFERED BALES		
Difference	+5.8%	
0/ of Offering	05 20/	

1110				
	REGION	REGION BALES		
RED	This Sale:			
162,077	North	11,090		
097,301	South	21,803		
+64,776	West	12,045		
+5.9%	Progressive	Progressive Totals:		
BALES	North	337,247	+7.5%	
+5.8%	South	579,153	+3.3%	
95.3%	West	245,677	+10.2%	

SEASON AVERAGES

This Year

1389

1313

1410

Diff

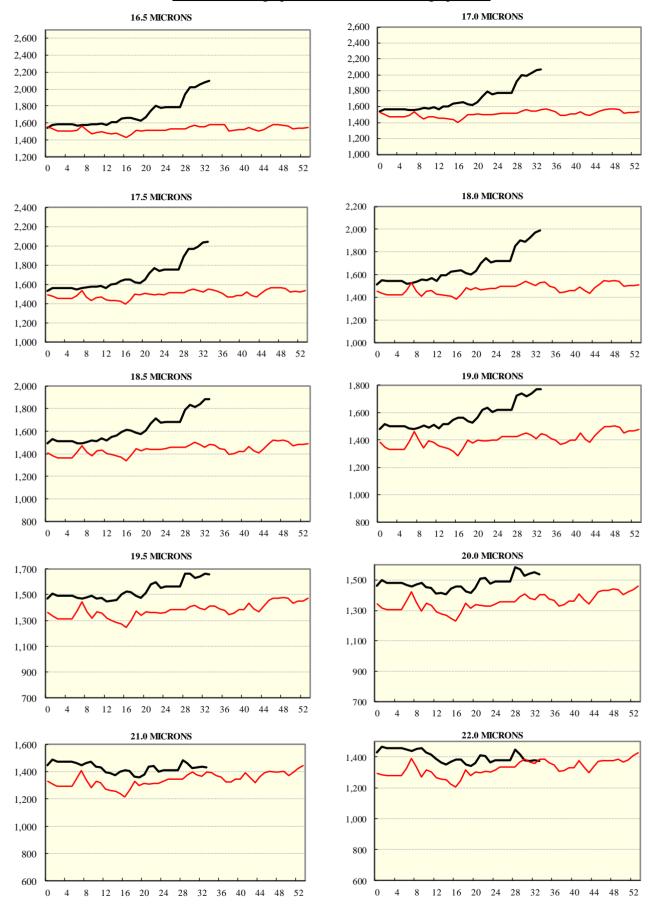
+109

+75

+102

AVERAGE AWEX MICRON PRICE GUIDES

2016/17(black graph line) and 2015/16 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2016/17(black graph line) and 2015/16 (red graph line)

